

**Alnwick/Haldimand Public Library Board
Board Meeting Agenda
Monday, June 8, 2026 at 5:30 PM
Centreton Community Centre**

1. Call to Order

- 1.1. Chair M. Jones called a Meeting of the Public Library Board.

Chair M. Jones to confirm quorum and the presence of the CEO.

Chair M. Jones to call the meeting to order at ___pm.

- 1.2. Territorial Land Acknowledgement

We would like to begin by acknowledging that the land on which we gather is the traditional unceded territory of the Mississauga Anishinabeg of the Ojibway People.

- 1.3. Motion to Approve the Agenda

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the agenda for the Board meeting held on June 8, 2026 be approved.

2. Disclosures of Pecuniary Interest and General Nature Thereof

There are ___ declarations of pecuniary interest.

3. Approval of Minutes

- 3.1. Motion to Adopt Meeting Minutes

[May 11, 2026 - Regular Session\(1\)](#)

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the minutes of the Board meeting held on May 11, 2026 be adopted.

4. Standing Reports

- 4.1. CEO's Report

[CEO Report June 2026](#)

[May - Monthly circulation info for Board 2026](#)

[MAY 2026 AHPL Library Visitor Count Statistics - Google Docs](#)

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the CEO's Report from T. Dunk be received for information.

4.2. Finance Report
[June 2026 Monthly Output Report](#)

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Finance Report from T. Dunk be received for information.

4.3. Council Update Report

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Council Update Report from G. Booth be received for information.

4.4. Parks, and Recreation Committee Report

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Parks, and Recreation Committee Update Report from M. Ainsworth be received for information.

4.5. Fundraising Committee Report

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Fundraising Committee Report from E. Perry be received for information

4.6. MOU / Service Agreement Update

5. New Business

6. Meeting Dates

2026 Meeting Dates

January 12, February 9, March 9, April 13, May 11, June 8, September 14 , October 19, November 9

Next meeting date: Monday, September 14

7. Adjournment

7.1. Motion to Adjourn

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Board meeting held on June 8, 2026 be adjourned at ____pm.

Alnwick/Haldimand Public Library Board
Board Meeting Minutes
Monday, May 11, 2026 at 5:30
Centreton Community Centre

Members Present: Jane Davis, Elizabeth Perry, Greg Booth, Sherry Gibson, Marsha Jones, Ken Noronha, Valerie MacIntosh, and M. Ainsworth

Member Regrets:

Staff Present: Tricia Dunk (Acting CEO)

1. Call to Order

1.1 Chair M. Jones called a Meeting of the Alnwick/Haldimand Public Library Board.

Chair M. Jones to confirm quorum and the presence of the CEO.

Chair M. Jones to call the meeting to order at 5:30 pm.

1.2 Territorial Land Acknowledgement

We would like to begin by acknowledging that the land on which we gather is the traditional unceded territory of the Mississauga Anishinabeg of the Ojibway People.

1.3 Motion to Approve the Agenda

RES:2025MMDD-123

Moved by Sherry Gibson, seconded by Committee Member M. Ainsworth;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the agenda for the Board meeting held on May 11, 2026 be approved.

CARRIED.

2. Disclosures of Pecuniary Interest and General Nature Thereof

There were no disclosures of Pecuniary Interest and General Nature Thereof.

3. Approval of Minutes

3.1 Motion to Adopt Meeting Minutes

RES:2025MMDD-124

Moved by Elizabeth Perry, seconded by Valerie MacIntosh;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the minutes of the Board meeting held on April 13, 2026 be adopted.

CARRIED.

4. Standing Reports

4.1 CEO's Report

- ***Acting CEO, T. Dunk, presented the report on program statistics, monthly circulation information, and library visitor count for April 2026.***

RES:2025MMDD-125

Moved by Jane Davis, seconded by Valerie MacIntosh;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the CEO's Report from T. Dunk be received for information.

CARRIED.

RES:2025MMDD-126

Moved by Sherry Gibson, seconded by Councillor Greg Booth;

MOTION: TO remove Hoopla budget cap for June and July and Acting CEO, T. Dunk, to report back (via email).

CARRIED.

4.2 Finance Report

- ***Acting CEO reported she had received the YTD up to March 2026, and would present the financials at the June Board meeting.***

RES:2025MMDD-127

Moved by Ken Noronha, seconded by Sherry Gibson;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Finance Report from T. Dunk be received for information.

CARRIED.

4.3 Council Update Report

Councillor, G. Booth, reported on the upcoming May 12 Council meeting. Agenda items to be covered: Pedestrian and roadway improvements; a report on the arena salvage; Closed meeting investigation administration report, notice of motion for Fire Chief and Deputy Fire Chief vehicles to be identified as Alnwick/Haldimand Fire Department vehicles.

RES:2025MMDD-128

Moved by Elizabeth Perry, seconded by Jane Davis;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Council Update Report from G. Booth be received for information.

CARRIED.

4.4 Parks, and Recreation Committee Report

Councillor, M. Ainsworth reported on future projects needing to be completed: Boat launches; Nawautin Sanctuary repair; Notification of shut down for the arena and summer events.

RES:2025MMDD-129

Moved by Councillor Greg Booth, seconded by Jane Davis;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Parks, and Recreation Committee Update Report from M. Ainsworth be received for information.

CARRIED.

4.5 Fundraising Committee Report

Fundraising committee member, E. Perry, reported that the committee was gearing up for the May 30th Book and Bake Sale to take place at the Centreton Community Hall, with a reminder for Board members to donate books and baked goods, and encouraged all members to attend the event. Set up will take place on Friday, May 29 from 2 p.m to 6 p.m., with the sale taking place on Saturday, May 30 from 10 a.m to 3 p.m.

RES:2025MMDD-130

Moved by Jane Davis, seconded by Sherry Gibson;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Fundraising Committee Report from E. Perry be received for information

CARRIED.

4.6 MOU / Service Agreement Update

Nothing to report. Meeting with Township CAO to be rescheduled.

5. Library Policy Review

- 5.1
 - *Policy committee has been affective as they work toward a goal of updating library policies. Discussed were HR02 Hiring and Orientation; HR04 CompensationBenefitsVacationLeave; HR08 - Workplace Violence; OP02 SafetySecurityEmergency.*
 - **HR02 Hiring and Orientation** - Moved by Jane Davis, Seconded by Ken Noronha. Consensus accepted.
 - **HR04 CompensationBenefitsVacationLeave** - Not accepted.
 - **HR08 - Workplace Violence**- Moved by Sherry Gibson, Seconded by Ken Noronha. Consensus accepted.
 - **2023 Working Alone Staffing Report**
 - **OP02 SafetySecurityEmergency** - Moved by Jane Davis, Seconded by Val MacIntosh. Consensus accepted.

MOTION: CEO to research cost of security cameras.

Moved by Jane Davis, Seconded by Greg Booth.

CARRIED.

6. New Business

6.1 Canada Day Event

Library involvement in the Alnwick/Haldimand Canada Day Event/Parade taking place on Sunday, June 28. Along with our Pop-Up Library and Summer Program information, creating a library float with a literary theme. Discussed was the idea of anyone interested in being on our parade float to create book covers to wear, with the library supplying bristol board for the book cover creations. Board Chair, M. Jones, to look after application to participate in Canada Day events.

7. Closed Session

7.1 Motion to Move into Closed Session

RES:2025MMDD-131

Moved by Jane Davis, seconded by Councillor Greg Booth;

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Board meeting move into closed session on May 11, 2026 at 7:25 pm under Section 16.1(#) of the Public Libraries Act

Re:

- *(b) personal matters about an identifiable individual;*
- *(d) labour relations or employee negotiations;*
- *(e) litigation or potential litigation, including matters before administrative tribunals, affecting the board;*

CARRIED.

7.2 Report out of Closed Session

RES:2025MMDD-132

Moved by Ken Noronha, seconded by Valerie MacIntosh;

Motion to Rise and Report from Closed Session:

"Be it resolved that the Alnwick/Haldimand Library Board reconvene in the Open Session of the Board Meeting at 8:10 p.m.; and Further that the confidential resolution(s) moved and seconded in the Closed Session regarding:

- *Personal matters about identifiable individuals, including Board employees*
- *Labour relations or employee negotiations;*
- *Litigation or potential litigation, including matters before administrative tribunals, affecting the board;*

necessary for that purpose; Are hereby referred to this open session of the Board for adoption."

Motion: To adopt the motions from the closed session

Moved by Greg Booth, seconded by Jane Davis

CARRIED.

8. Meeting Dates

2026 Meeting Dates

January 12, February 9, March 9, April 13, May 11, June 8, September 14 , October 19, November 9

Next meeting date: Monday June 8, 2026 at 5:30 p.m.

9. Adjournment

RES:2025MMDD-133

Moved by Sherry Gibson

It is recommended that the Alnwick/Haldimand Public Library Board enacts as follows:

That the Board meeting held on May 11, 2026 be adjourned at 8:12 pm.

CARRIED.

Marsha Jones, Chair

Tricia Dunk, Acting CEO



CEO Report June 2026

Circulation Statistics

See attached report.

May Program attendance:

Story Time (Roseneath)		In partnership with Northumberland EarlyOn. EarlyON switched days in May to accommodate their staff, and unfortunately it was not during Roseneath Branch open times so there were no library visits. I will update at the September Board meeting.
Book Clubs	27	Cen 8, Gra 10, Ros 9
Seniors Social Club	11	Meets the 4 th Thursday at 10 am each month for conversation and treats.
Program in a Bag – Dragon Fly theme	30	Take and Make craft kits for kids
Poetry Contest	14	Poetry submissions will be reviewed over June by library staff, and winners will be announced in our July newsletter.
Library Space Use (Tutors)	27	
FoodShare (Mobile)	24	Food Share Northumberland is back again this summer at our Roseneath Branch.
MAY TOTAL	133	

Upcoming Programs

Outdoor Fun Themed PiaB (Program in a Bag) – will be ready for pick up starting June 4th . While supplies last.

Meditation Sound Bath We have had great anticipation for the return of our Sound Bath. The program is set to happen on Tuesday, June 2 at 6:30 pm, with over 15 participants registered, and I am also anticipating that there will be drop-ins.

Rainbow Magic Story Time – On Saturday, June 13th we will have a special family Story Time, at our Grafton Branch, including dancing and cookie decoration! We are encouraging everyone to dress in something from a colour(s) of the rainbow!

DIY Craft Hen – A monthly crafting circle where social time meets craft project! This pilot project is set to begin on Wednesday, June 16 at 5:30 to 7 pm. BYOP (Bring your own project) where participants will bring a craft project they are presently working on. We are hoping to offer this program the third Wednesday of each month.

Seniors Social/Potluck Brunch – Our Seniors Social which takes place the 4th Thursday of the month will happen on Thursday, June 25 at 10 am. With the month of June being a celebration

of seniors, we have decided to have a special potluck Brunch. The library will provide the coffee, and we will plan on providing some breakfast/brunch items.

Canada Day Pop-Up Library – We will be joining in the Alnwick/Haldimand Township Canada Day Celebrations on Sunday, June 28. We'll be having a Pop-Up library outside to talk to the community and hand out information on our services, and upcoming programs. Our Summer Student will be outside doing a craft and interacting with children, promoting our upcoming 'Summer Fun Club'. Our TD Summer Reading StoryWalk will also premiere at the Canada Day event. This year's story is 'Collette: The Solitary Bee' by Jean-François S n chal.

Artist in Community – Our new pilot project 'Artist in Community' has been well received. We will sadly say goodbye to the beautiful portraits of strong women created by local resident, Nancy Nelson at the end of June. Beginning in July we will be showcasing digital work by Lynn Hilborn, and his astrophotography, 'Night Over Ontario'. On display will also be his book of the same title (to be added to our collection for circulation at a future date).

Tiny Art Show Update – We have extended our date to register for a 4 x4 canvas to participate in our 4x4 Tiny Art Show closed on Thursday, July 2. Registrants can pick up their canvas on Thursday, July 30th. They will have until September 24th to create their masterpieces (in any are medium) using the theme 'Echoes: Exploring ideas and images repeating across time, culture or personal memory'. We want the community to get creative, and HAVE FUN! We plan on having a tiny art exhibit (Date TBD) in October as part of our 'Artist in Community'. If given permission by the artist, all works will be for sale during the branch exhibition, with all proceeds to be donated to the library.

Summer Reading Club:

This year's theme for our summer club is 'Dive in'! I have started the program planning and creating the brochure and promotional material. I have book some special events. I am waiting for confirmation on using community space within Township facilities before sending promotional material to the branches. Some highlights of our planned special events:

- ***Mosaics with Anja Hertle!*** Dive in and make a mosaic fitting for an adventurous summer! St. Andrew United Church in Grafton have generously donated use of their community space to run the program on July 23. Limit of 15 spaces. Register while space lasts! Ages 8+
- ***"Pond" Dipping*** Lower Trent Conservation will be joining us for some fun "pond" dipping and catch some "BUGS"! Two dates are booked: Roseneath on July 21 and Centreton on August 5. All ages.
- ***Dive into dinosaurs, as we become "Dinosaur Detectives!"*** Join the National Touring Museum Dinosaur Expert, Tim Jeffries, and become a 'Dinosaur Detectives' for an afternoon and explore everything dinosaur! All ages.

Branch Updates

We have hired a Summer Program Coordinator, local resident Abby Covert, for 9 weeks to run our summer program between our three branches, beginning Monday, June 22. Abby is a third-year student at the University of Ottawa, studying a Bachelor of Social Sciences,

International Development & Globalization. We are excited to have her join our staff, and look forward to working with her.

Staff meeting date scheduled for June 24th at our Centreton Branch. Highlights of topics to be discussed are our summer programming at the branches, and the Township Canada Day celebration taking place on Sunday, June 28th.

Respectfully submitted, and enjoy the summer!

*Until September,
Tricia Dunk*

Branch Totals for 2026

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Totals
Monthly Circulation C	211	271	244	238	207								1171
G	390	392	390	454	347								1973
R	205	155	191	194	302								1047
OverDrive Audio	199	201	249	220	271								1140
OverDrive E-books	343	293	316	291	324								1567
OverDrive Magazines	178	157	190	132	122								779
Hoopla Audio	74	75	76	68	97								390
Hoopla Movie	10	15	18	19	10								72
Hoopla music	0	1	2	1	0								4
Hoopla E-Books	38	26	40	40	41								185
2026 Total	1648	1586	1716	1657	1721	0	0	0	0	0	0	0	8328
Hoopla costs	\$409.38	\$395.16	\$395.35	\$395.00	\$460.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	2054.9
2026 Website visits	552	530	756	587	557								2982
Website pageviews	817	749	1019	931	798								4314

Circulation 2025 C	237	206	214	194	286	233	309	304	250	186	191	141	2751
G	275	292	299	247	284	363	529	412	432	447	374	386	4340
R	255	286	294	321	280	186	354	266	302	180	207	182	3113
OverDrive Audio	199	171	195	169	177	228	255	209	237	271	223	178	2512
OverDrive E-books	387	372	339	322	341	309	343	304	359	317	319	311	4023
OverDrive Magazines	171	138	158	127	158	130	125	144	120	173	126	133	1703
Hoopla Audio	36	35	50	53	63	65	67	75	84	71	65	70	734
Hoopla Movie	12	7	10	10	7	12	15	21	13	15	12	16	150
Hoopla music	15	13	3	0	4	4	4	3	0	0	0	0	46
Hoopla E-Books	31	24	23	27	23	24	39	34	32	31	32	26	346
2025 Total	1618	1544	1585	1470	1623	1554	2040	1772	1829	1691	1549	1443	19718
Hoopla costs	\$225.40	\$207.98	\$245.30	\$259.60	\$283.14	\$ 266.73	\$344.41	\$347.66	\$380.13	\$339.17	\$322.95	\$373.88	3596.4
2025 Website visits	276	279	355	617	406	335	437	483	408	545	510	416	5067
Website pageviews	456	526	550	728	604	504	712	741	605	754	720	533	7433

Internet Usage C	6	7	5	8	6								32
G	9	11	7	9	16								52
R	2	5	3	4	3								17
Total	17	23	15	21	25	0	0	0	0	0	0	0	101
Internet 2025 C	7	4	5	6	7	6	9	10	6	5	5	5	75
G	11	5	6	9	12	9	14	16	11	9	16	9	127
R	9	8	9	8	9	11	20	22	7	7	9	8	127
2025 Totals	27	17	20	23	28	26	43	48	24	21	30	22	329

Program *C	20	55	100	50	56								281
Attendance G	9	46	50	18	20								143
R	34	55	62	36	43								230
All Branches				50	14								64
Total	63	156	212	154	133	0	0	0	0	0	0	0	718
Programs 2025 C	14	21	78	23	58	100	64	73	17	113	203	37	801
Attendance G	26	33	40	35	48	16	21	59	27	51	51	17	424
R	36	42	54	80	44	98	152	124	92	47	43	93	905
2025 Totals	76	96	172	138	150	214	237	256	136	211	297	147	2130

# Card Users C	391	396	398	399	402	406	407	409	413	418	424	424	
G	581	583	587	592	597	600	602	606	614	623	630	632	
R	462	468	470	473	477	481	482	482	486	489	490	495	
2025 Totals	1434	1447	1455	1464	1476	1487	1491	1497	1513	1530	1544	1551	

# Card Users C	427	431	432	436	442								
G	643	647	658	666	668								
R	497	498	501	505	508								
2026 Totals	1567	1576	1591	1607	1618	0	0	0	0	0	0	0	0

★ Tally of all people entering branches on shift

May 2026			
People Entering the branches	Centreton Branch	Grafton Branch	Roseneath Branch
Friday, May 1		13	
Saturday, May 2	19	15	8
Monday May 4		10	
Tuesday, May 5			10
Wednesday, May 6	8		
Thursday, May 7	13	15	12
Friday, May 8		10	
Saturday, May 9	27	13	11
Monday, May 11		14	
Tuesday, May 12			16
Wednesday, May 13	8		

Thursday, May 14	19	14	8
Friday, May 15		13	
Saturday, May 16	21	7	9
Monday, May 18		Victoria Day	
Tuesday, May 19			12
Wednesday, May 20	7		
Thursday, May 21	15	22	13
Friday, May 22		7	
Saturday, May 23	22	15	12
Monday, May 25		11	
Tuesday, May 26			16
Wednesday, May 27	7		
Thursday, May 28	21	12	8
Friday, May 29		8 - early close due to toilet back up in building	
Saturday, May 30	30	11	9
	TOTAL: 217	TOTAL: 210	TOTAL:144

★ Tally of all people entering branches on shift

June 2026

Alnwick/Haldimand Public Library
Monthly Expenses Output Report
2026

Account Numbers	Description	Monthly Spending:												Total Spend	% Used	Unused Budget*	
		2026 Budget	January	February	March	April	May	June	July	August	September	October	November				December
30-0160-1640-60010	Wages	180,115.04	\$14,827.00	\$10,301.09	\$10,233.89	\$0.00	\$0.00	\$0.00	\$0.00	0.00	0.00	\$0.00	\$0.00	\$0.00	\$35,361.98	19.6%	\$144,753.06
30-0160-1640-60025	CPP	10,647.79	\$683.30	\$466.08	\$459.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,608.84	15.1%	\$9,038.95
30-0160-1640-60030	EI	3,592.16	\$315.06	\$219.99	\$218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$753.65	21.0%	\$2,838.51
30-0160-1640-60035	OMERS	6,883.31	\$915.63	\$582.83	\$576.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,075.22	30.1%	\$4,808.09
30-0160-1640-60040	EHT	3,512.24	\$291.22	\$202.27	\$200.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$694.45	19.8%	\$2,817.79
30-0160-1640-60050	Benefits	7,022.30	\$108.72	\$72.48	\$72.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$253.68	3.6%	\$6,768.62
30-0160-1640-60055	WSIB	5,673.62	\$470.50	\$326.76	\$324.66										\$1,121.92	19.8%	\$4,551.70
30-0160-1640-70003	Advertising	\$200.00													\$0.00	0.0%	\$200.00
30-0160-1640-70013	Conf/Mileage Train/Meals	\$3,500.00		\$0.00	\$2,035.20									\$0.00	\$2,035.20	58.1%	\$1,464.80
30-0160-1640-70015	Telephone/ Fax/Cell	\$3,000.00	\$187.93	\$253.12	\$257.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$698.47	23.3%	\$2,301.53
30-0160-1640-70017	Contracted services (IT/Internet)	12,819.80	\$272.65	\$913.74	\$1,701.35	\$0.00	\$0.00	\$0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,887.74	22.5%	\$9,932.06
30-0160-1640-70023	Insurance	\$11,543.22			\$11,464.76										\$11,464.76	99.3%	\$78.46
30-0160-1640-70028	Consultant Fees	\$10,000.00			\$602.93	\$0.00									\$602.93	6.0%	\$9,397.07
30-0160-1640-70035	Postage	\$400.00													\$0.00	0.0%	\$400.00
30-0160-1640-70042	COVID Supplies	\$250.00													\$0.00	0.0%	\$250.00
30-0160-1640-70043	Materials Processing	\$3,500.00													\$0.00	0.0%	\$3,500.00
30-0160-1640-70045	Stationary /Supplies	\$3,500.00													\$0.00	0.0%	\$3,500.00
30-0160-1640-70047	Subscriptions /Memberships	\$2,100.00	\$150.00												\$150.00	7.1%	\$1,950.00
30-0160-1640-70051	Online subscriptions	\$5,000.00	\$2,000.00	\$2,190.38											\$4,190.38	83.8%	\$809.62
30-0160-1640-70055	Township Expenses	\$36,925.00													\$0.00	0.0%	\$36,925.00
30-0160-1640-70057	Programming/ Supplies	\$3,000.00													\$0.00	0.0%	\$3,000.00
30-0160-1640-70058	Videos /DVDs	\$800.00													\$0.00	0.0%	\$800.00
30-0160-1640-70099	Misc Expenses	\$500.00		\$13.22											\$13.22	2.6%	\$486.78
30-0160-1640-77777	To Reserves														\$0.00	0.0%	\$0.00
35-0160-1640-70070	Computer Equipment	\$3,500.00													\$0.00	0.0%	\$3,500.00
35-0160-1640-70410	Books	\$24,000.00			\$3,375.89										\$3,375.89	14.1%	\$20,624.11
Total		\$ 341,984.48	\$ 20,222.01	\$ 15,541.96	\$ 31,524.36	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,288.33	19.7%	\$ 274,696.15