



**Finance Committee Agenda
July 6, 2026 @ 5:15 PM
Council Chambers, 73 Harlow St.**

1. Bids/Purchases

- a. Bldg 700 HVAC Replacement – Airport – AAA Energy Service Co. - \$206,057
- b. Fire Suppression and Alarm Systems – Airport – Siemens Industry Inc - \$156,051.51
- c. Passenger Boarding Bridge and Baggage Handling System Preventive and Emergency Maintenance – Airport – Vanderlande Industries Inc - \$102,013



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Bldg 700 HVAC Replacement

DEPARTMENT: Airport

BUDGET AMOUNT:	\$ 160,000	AMOUNT OF AWARD:	\$ 206,057
Reallocation	\$ 46,057		
	<u>\$ 206,057</u>		

ACCOUNT NUMBER: 8570-91001225

VENDOR(S) RECOMMENDED: AAA Energy Service Co

Past Experience with Vendor : Excellent Good Fair

Poor None

OTHER COMMENTS:

Airport staff is requesting Finance Committee approval to award this bid to the sole bidder, AAA Energy Service Co, Pittsfield, Maine in the amount of \$206,056.78. This was posted in the Equipment Services and Purchase category and 62 subscribers were notified through the NotifyME system.

AAA Energy Service Co. has a positive history with the City, completing projects and conducting emergency service for the Airport.

This HVAC replacement to airport building #700 leased to Nyle Water Heating Systems, Inc. was approved as part of the FY26 budget process in the amount of \$160,000. The Airport is requesting approval to reallocate the additional funds needed from two previously approved capital projects. Concrete repairs to the ramp side of the terminal building will no longer be required due to the Terminal Connector Project. Also, replacement of an air handler servicing the terminal coffee shop will not be necessary due to HVAC changes planned as part of the upcoming Checkpoint Expansion project.



CITY OF BANGOR

**City of Bangor Bid Tabulation
Bid: HVAC Unit Replacement
Proposal No. P26-55**

Bid Opening: May 27, 2026

		AAA Energy Service Co.
		Pittsfield, ME
	Price	\$ 206,056.78



CITY OF BANGOR
AWARD RECOMMENDATION

BID ITEMS: Fire Suppression and Alarm Systems

DEPARTMENT: Airport

BUDGET AMOUNT:	Year 1	<u>\$49,610.90</u>	AMOUNT OF AWARD:	<u>\$156,051.51</u>
	Year 2	<u>\$51,670.20</u>		
	Year 3	<u>\$54,770.41</u>		
	Total	<u>\$156,051.51</u>		

ACCOUNT NUMBER: 8506-73010000
8506-73010800
8513-73010000
8513-73010800

VENDOR(S) RECOMMENDED: Siemens Industry Inc.

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

Airport staff is requesting Finance Committee approval to award this bid to the low bidder, Siemens Industry Inc. in Scarborough, Maine. Three bids were received and reviewed. The low bid was in the amount of \$156,051.51.

All airport and its leased commercial buildings require fire suppression systems, alarm systems, and monitoring per state and federal fire code. These systems require periodic inspections, regular preventive maintenance, emergency maintenance service, and monitoring services. This contract will provide the specialized monitoring and maintenance expertise required for state and federal compliance. Funding for this project was approved as part of the FY27 operating budget. Staff recommends approval.



CITY OF BANGOR

City of Bangor Bid Tabulation
Bid: Fire Suppression and Alarm Systems Inspection Services
Proposal No. P26-58

Bid Opening: June 17, 2026

	Siemens Industry Inc.	Encore Fire	Johnson Controls
	Scarborough, ME	Lewiston, ME	Westbrook, ME
Year One Price	\$ 49,610.90	\$ 80,633.00	\$ 59,952.58
Year Two Price	\$ 51,670.20	\$ 72,033.00	\$ 61,612.55
Year Three Price	\$ 54,770.41	\$ 75,258.00	\$ 63,322.27
Total Price	\$ 156,051.51	\$ 227,924.00	\$ 184,887.40
Was Proposal Responsive?	Yes	Yes	Yes



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: PBB and BHS Preventive & Emergency Maintenance
Passenger Boarding Bridges (PBB), and Baggage Handling System (BHS)

DEPARTMENT: Airport

BUDGET AMOUNT: \$102,013.00 **AMOUNT OF AWARD:** \$102,013.00

ACCOUNT NUMBER: 8506-73020625

VENDOR(S) RECOMMENDED: Vanderlande Industries Inc

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

Airport staff is requesting the Finance Committee approval to award this bid to the sole bidder, Vanderlande Industries Inc, in Marietta, GA in the amount of \$102,013.00. This was posted in the Equipment Services and Purchases category and 62 subscribers were notified through the NotifyME system.

Vanderlande Industries Inc has a positive history with the City, completing projects and conducting preventive maintenance and emergency service for the Airport. Their office located in Portland, Maine has been responsive to BGR needs. Funding for this project was approved as part of the FY27 operating budget. Staff recommends approval.



CITY OF BANGOR

**City of Bangor Bid Tabulation
Bid: Preventive & Emergency Maintenance
Proposal No. P26-57**

Bid Opening: June 17, 2026

	Vanderlande Industries
	Marietta, GA
Price	\$ 102,013.00
Was proposal responsive?	Yes